

**Question 2 C:**

Assume the government imposes a specific tax of 2\$ per unit on product X. Calculate the new equilibrium price.

Table 1:

Q demanded - Product X	Price \$ of Product X	Q supplied-Product X
3000	7\$	9000
4000	6\$	8000
5000	5\$	7000
6000	4\$	6000
7000	3\$	5000
8000	2\$	4000
9000	1\$	3000

See page 2 for advice on this question: There are 2 options to consider in arriving at the answer. Option 1 or 2 are the easiest + best approaches (in this case a calculation using the equation of a line is NOT required).

**2 Options: Answer = 5\$**

Table 2:

Qd (unchanged)	Price \$ (- tax)	Qs	Adjusted supply
3000	7\$ (- 2)	<del>9000</del>	7000
4000	6\$ (- 2)	<del>8000</del>	6000
<b>5000</b>	<b>5\$ (- 2)</b>	<del>7000</del>	<b>5000</b>
6000	4\$ (-2)	<del>6000</del>	4000
7000	3\$ (-2)	<del>5000</del>	3000
8000	<b>2 (- 2) = 0</b>	<b>4000</b>	<b>no benefit for firm</b>
9000	<b>1 (- 2) = -1</b>	<b>3000</b>	<b>no benefit for firm</b>

Option 1: Use the table supplied in the question to find the answer.

As a result of the tax the lowest possible price for firm to sell is now 3\$ because the firm cannot sell at a price of 1\$ or 2\$ because the revenue for the firm would be -1 at a price of 1\$ or 0 at a price of 2\$. This makes no sense for the firm. The firm will therefore not supply any quantity less than 3\$ and at 3\$ it can supply 3000 units.

Therefore, the lowest possible price for a firm is now 3\$ and at this price the firm will supply 3000 units as per the original supply line i.e. at a price of 1\$ the firm was able to supply 3000 units. The production costs for the firm has not changed because of the tax. Only the tax has played a role here causing the price to rise. Supply conditions remain the same. To supply 3000 units now the firm must charge a price of 3\$. Supply curve shifts upwards to the left as an indirect tax causes an upward shift. The lines are drawn parallel as the tax is specific (flat rate) of 2\$ per unit.

Now use the adjusted table 2 to find the equilibrium i.e. supply = demand at a price of 5\$.

Option 2: Plot/Draw the diagram. You can also use this approach if you draw the diagram accurately and show the shift of supply will cause a movement in demand. The combination of the two changes will see the change to a price of 5\$ and a quantity of 5.000. (A change to a price of 6\$ is not correct as it suggests that the quantity demanded will remain the same at the higher price caused by the tax. This is not the case and a movement in demand will occur causing a smaller equilibrium quantity as the market gets smaller following the tax.).

The thing to be careful of here is not to assume the new equilibrium price will move vertically from 4\$ to 6\$ at original equilibrium quantity of 6000 units. The 2\$ tax is not accepted by the market and the higher price causes price to shift diagonally upwards to a price of 5\$. Use your diagram to understand this. A deadweight loss triangle occurs (loss of quantity to market) and equilibrium shifts upwards to the left from the original equilibrium of 4\$.

Alternative Option 3: prove mathematically (not required in syllabus)

- Demand line: Write the equation of the line for the demand. (Price = m (slope) demand+C (y- intercept).
- Supply line: Write the equation of the line for the supply without tax. (Price = m (slope) supply without tax+C (y-intercept).
- Supply line + tax: Write the equation of the line for the supply with tax. (Price = m (slope) supply with tax +C (y-intercept).
- Find the intersection between the demand line and supply line for the original equilibrium.
- Find the intersection between the demand line and the supply + tax line for new equilibrium.

Use the following link to understand how the equation of a line applies to a supply function. Note this example highlights how the math is applied to economics.

<https://www.youtube.com/watch?v=H83dHEng2B0>

Maybe talk to your math teacher about how to use the equation of a line to reach the answer!  
Calculator is allowed in the exam.