

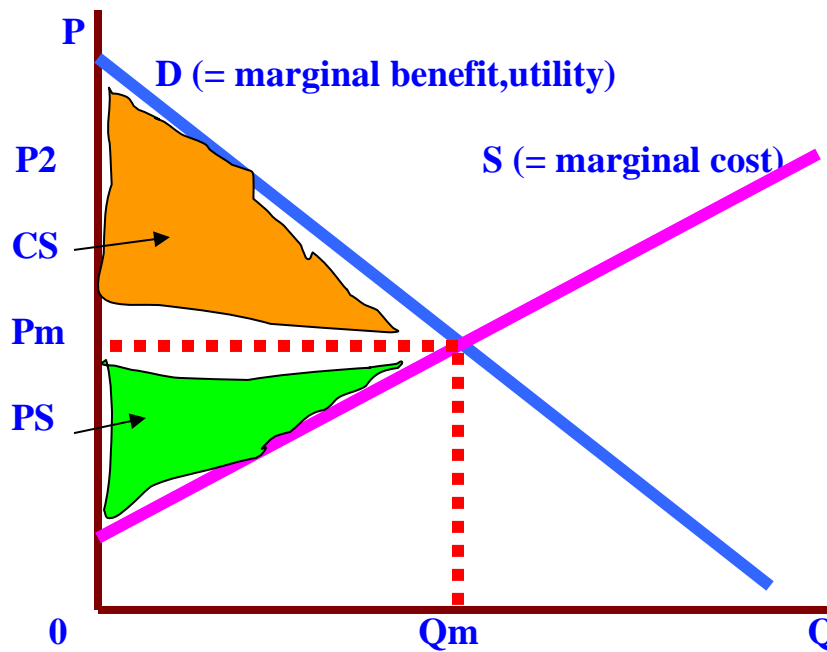
Big Question: How can we graphically show that the market is the best resource allocation (fop) system?

Syllabus Reference 2.3: Consumer Surplus + Producer Surplus + (Society/Community Surplus)

Consumer surplus (CS) is the difference in price that the consumer is willing to pay as distinct from the market price. In the diagram opposite then the consumer is willing to pay a higher price e.g. p_2 but the consumer only pays the market price so this is a clear gain / surplus for the consumer.

Producer surplus (PS) is where the producer receives a market price above prices that firm is willing to supply. So firm gains a surplus in this case.

Social/Community surplus is the addition of CS + PS.



Notes:

- P_m = equilibrium price or clearing price agreed between the consumer and the producer
- CS = benefit to consumer, $P_m <$ ability to pay
- PS = benefit to producer, $P_m >$ willingness to supply
- CS + PS = CS, (community surplus) This is important as at P_m community surplus is maximized.
- This is why the market is desirable and can allocate resources effectively as both consumer and producer benefit

See also webnote 135 and the concept of 'deadweight loss'

(syllabus 2.3)